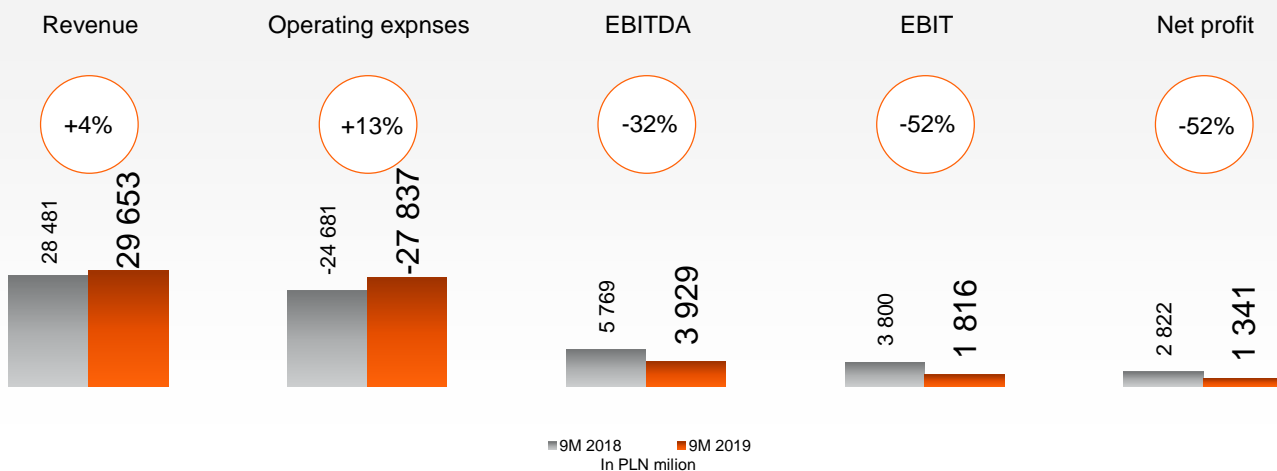
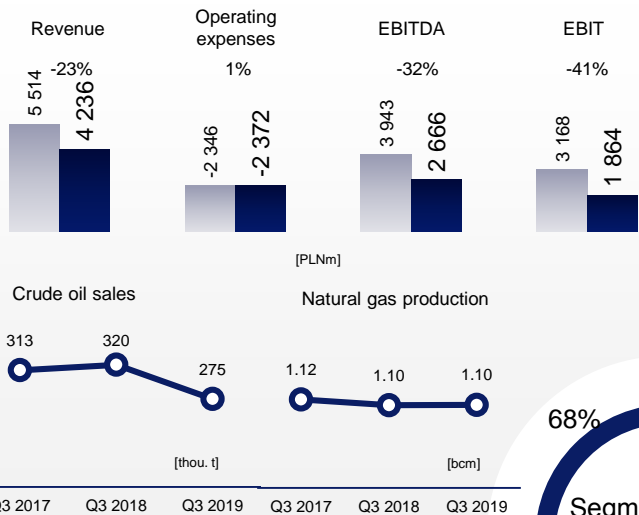


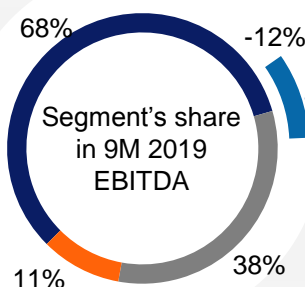
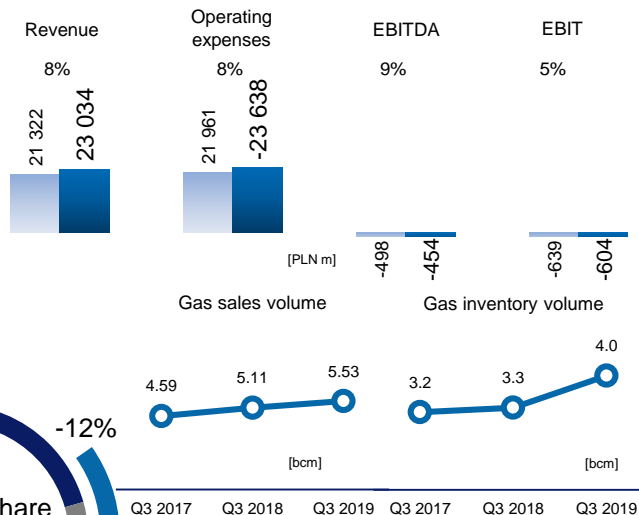
PGNiG Group Results



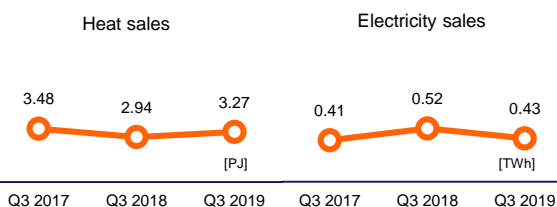
Exploration & Production



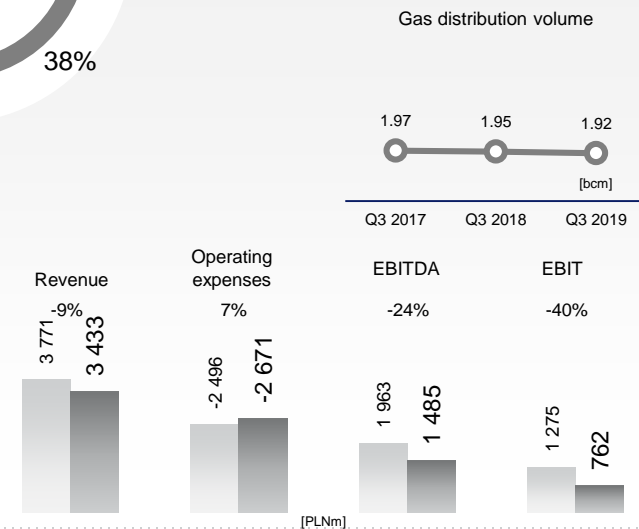
Trade & Storage



Generation



Distribution



PGNiG Group Strategy 2017-2022

**A Mission statement**

**We are a trustworthy supplier of energy for households and businesses**

Trustworthy – the customers can depend on premium quality and reliability of our services.

Energy supplier – full range of energy products (gas + electricity + heat + other/services).

Households and businesses – we care for and value all our customers: households, businesses, institutions.

**B Vision**

**We are a responsible and effective provider of innovative energy solutions.**

Responsibly – we act transparently, in line with the principles of corporate social responsibility.

Effectively – we have implemented process and cost optimisation measures.

Innovative solutions – we are an innovation leader in the energy sector.

**C Primary objective**

**Increasing the PGNiG Group's value and ensuring its financial stability.**

Value growth – our primary ambition is to create added value for our shareholders and customers.

Financial stability – We seek to secure long-term financial stability and creditworthiness.

Ambitions in the key business areas

1. Exploration & Production

- > Increase the base of documented hydrocarbon reserves by 35% (to 1,208 mm boe in 2022)
- > Increase annual hydrocarbon production by 41% (to 55 mm boe in 2022)

2. Wholesale

- > Diversified gas supply portfolio after 2022
- > Increasing the overall volume of natural gas sales by 7% (to 178 TWh in 2022)
- > Cumulative natural gas sales volume on wholesale markets in Poland and abroad 1000 TWh

3. Retail

- > Maximising retail margins
- > Maintaining the total volume of retail gas sales at ca. 67-69 TWh/year

4. Storage

- > Securing access to storage capacities adjusted to actual demand
- > Improve storage efficiency

5. Distribution

- > More than 300 thousand new service lines in 2017–2022
- > The annual growth rate in the number of service lines by 17%
- > Increase gas distribution volume by 16% (to 12.3 bcm in 2022)

6. Power & Heat Generation

- > Increase power and heat sales volumes by 20% (to 18 TWh in 2022)

7. Corporate Centre

- > Effective execution of R&D&I projects and enhancing the PGNiG Group's image
- > Operational efficiency improvement across the PGNiG Group

33.7 cumulative EBITDA for 2017-2022 (in PLN)

5.7 average annual CAPEX for 2017-2022 (in PLN)



Share performance

Balance sheet at the end of H1 2019

	30.09.2019	31.12.2018.
Balance sheet total	54,012	53,271
Non-current assets	41,504	38,898
Current assets	12,508	14,373
Total equity	37,755	36,632
Total long-term liabilities	8,549	7,255
Total short-term liabilities	7,708	9,384

Balance sheet at the end of H1 2019

Management Board



**Piotr Woźniak**  
President of the Management Board



**Łukasz Kroplewski**  
Vice-President of the Management Board, Development



**Robert Perkowski**  
Vice-President of the Management Board, Operations



**Michał Pietrzyk**  
Vice-President of the Management Board, Finance

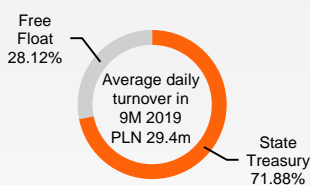


**Maciej Woźniak**  
Vice-President of the Management Board, Trade

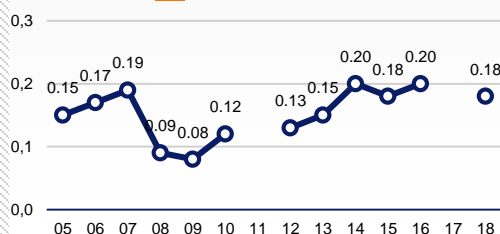


**Magdalena Zegarska**  
Vice-President of the Management Board

Shareholders



Dividend



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