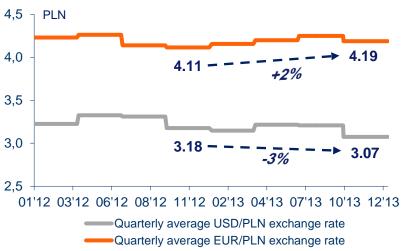


Factors contributing to the financial result

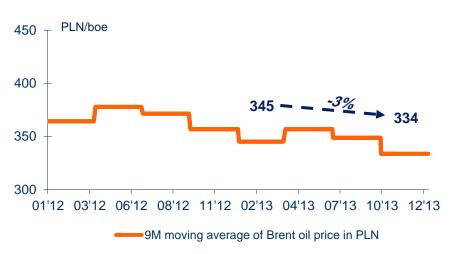
Stable average USD/PLN and EUR/PLN FX rates



In Q4 2013, prices on TTF and TGE converged



Lower crude oil prices



Rise in PGNiG gas tariff as of Jan 1 2014



*Since January 1st 2014, gas fuel price includes storage cost and a part of the transmission cost previously included in network charge.



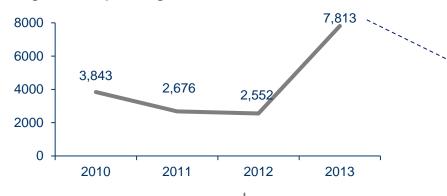
Key financial data 2013

(PLNm)	2012	2013	Δ%
Revenue	28,730	32,120	12%
Operating expenses (excl. D&A)	(24,121)	(26,508)	10%
EBITDA	4,609	5,612	22%
Depreciation and amortisation	(2,069)	(2,463)	19%
EBIT	2,540	3,149	24%
Finance costs	(163)	(396)	143%
Net profit	2,240	1,920	-14%

Revenue from sale of products grew in 2013:

- High-methane gas +PLN 1,231m
- Nitrogen-rich gas +PLN 41m
- Crude oil and condensate +PLN 1,494m
- Electricity +PLN 518m
- Heat +PLN 91m
- Drilling and well services +PLN 44m

Higher net operating cash flows



Steep rise in net operating cash flows on higher sales and payments made by Gazprom in Q1 2013 under annex to the Yamal contract.

Marked improvement in operating profit net of non-recurring items



Business segments – EBITDA 2013

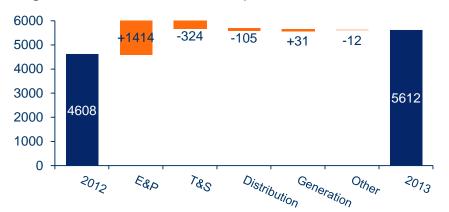
(PLNm)	2012	2013	Δ%	Contribution to Group's result
Exploration and Production	1,967	3,381	72%	60%
Trade and Storage	494	170	-66%	3%
Distribution	1,700	1,595	-6%	28%
Heat and Power Generation	471	502	7%	9%
Other, eliminations	(24)	(36)	50%	-1%
Total	4,608	5,612	22%	100%
-				

 PLN +1.5bn yoy growth in revenue from crude oil and condensate sales in 2013

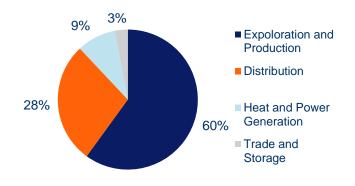
 PLN -437m yoy D&A and PLN -266m of created write-offs and provisions

- Cost of gas in 2012 reduced by retroactive effect of annex to the Yamal contract
- In 2013 average Group E gas margin of -2% vs +2% in 2012
- Yoy change in provision for employee benefits: PLN -141m (recalculation of actuarial provisions)
- +2% yoy growth in distribution volume in 2013
- Annual sales volumes (produced at PGNiG Termika) at the same level
- 9% rise in heat tariff as of July 2013

Segments' contribution to Group's EBITDA, 2013 vs. 2012



Segments' contribution to Group's EBITDA in 2013



Shift of the Group's business towards upstream

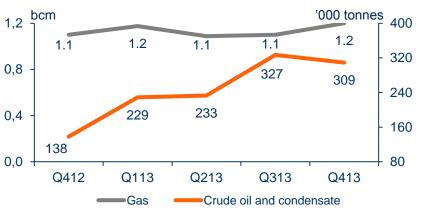


Segments – Exploration and Production

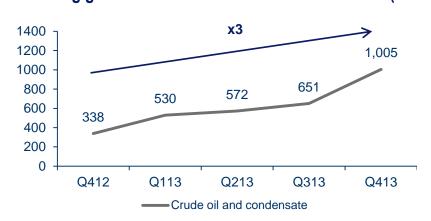
(PLNm)	2012	2013	Δ%
Revenue	4,325	6,261	45%
Operating expenses (excl. D&A)	(2,358)	(2,880)	32%
EBITDA	1,967	3,381	72%
Depreciation and amortisation	(613)	(1,050)	71%
EBIT	1,354	2,331	72%

- +PLN 1,494m (+118%) yoy growth in revenue from crude oil and condensate sales in 2013
- Crude sales volume up +128% on 2012 (+621,000 tonnes)
- Rise in inter-segment sales of gas from the Skarv field to PGNiG Sales & Trading (340 mcm in 2013) and transmission cost of the gas
- 2013: i) Libya PLN 292m impairment loss on assets and PLN 137m provision for licence work commitments, ii) PLN 184m impairment loss on tangible assets under construction related to exploration
- Effect of LMG: PLN -90m, and effect of Norwegian fields: PLN -313m (Norwegian assets depreciated using units-of-production method) in 2013

PGNiG Group production volume



Strong growth in revenue from sales of crude oil (PLNm)



Solid performance on growing crude production

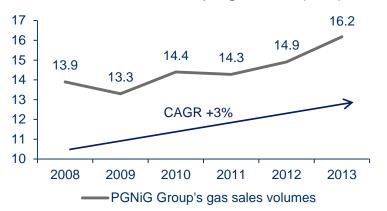


Segments – Trade and Storage (1)

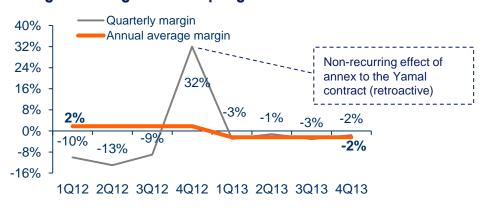
2012	2013	Δ%	
23,714	25,659	8%	•
(23,219)	(25,667)	10%	•
494	169	-66%	_
(163)	(177)	9%	_
331	(8)	-102%	_
	(23,219) 494 (163)	(23,219) (25,667) 494 169 (163) (177)	23,714 25,659 8% (23,219) (25,667) 10% 494 169 -66% (163) (177) 9%

- Tariff not sufficient to cover costs: in 2013 Group E gas margin of -2%
- PST's contribution: PLN 1.7bn in revenue from gas sales in 2013 vs PLN 0.4bn in 2012
- PLN 1bn in revenue from electricity sales in 2013 vs PLN 0.1bn in 2012 (Trade & Storage)
- Operating expenses in 2012 reduced by retroactive effect of annex to the Yamal contract
- Effect of FX differences and net result on derivative instruments under other expenses: PLN -205m in 2013 vs PLN -457m in 2012.

Growth of PGNiG Group's gas sales (bcm)



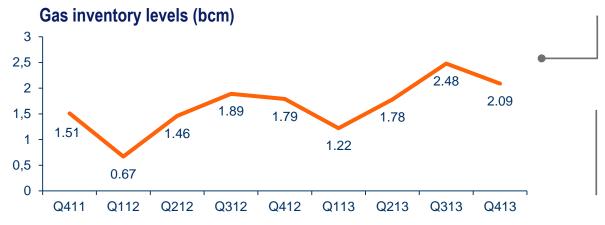
Negative margin on Group E gas sales at PGNiG SA



Positive EBITDA of Trade & Storage segment

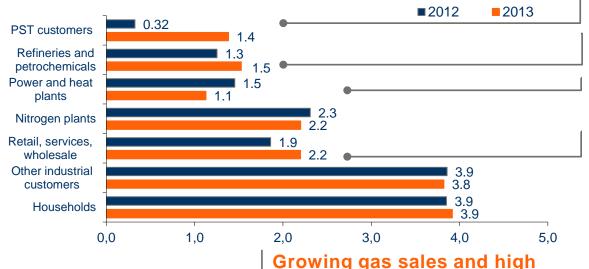


Segments – Trade and Storage (2)



- Record high gas inventory at end of 2013: 2.09 bcm (including test injections of 0.4 bcm at PMG Wierzchowice and 0.06 bcm at PMG Kosakowo)
- Gas imports -0.15 bcm ytd, of which -0,44 bcm yoy in Q4 2013 alone
- 0.28 bcm yoy fall in gas imports from east of Poland, of which -0,8 bcm in Q4 2013 alone (average air temperature in the quarter +2°C, high inventory levels)





inventory levels

- 1.38 bcm of gas sold by PST in Germany in 2013 vs 0.31 bcm in 2012
- Refineries and petrochemicals: effect of the Grupa LOTOS contract
- With lack of support for co-generation,
 CHP plants cut back on gas consumption
- In 2013, over 66 mcm of gas sold and delivered through Polish Power Exchange (incl. 38 mcm in Q4 2013 alone)
- In Q4 2013 gas purchased by Gas System: 177 mcm vs 26 mcm in Q4 2012 (virtual point balancing – changes in Transmission Grid Code)



Segments – Distribution

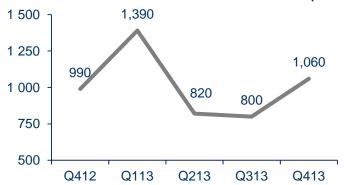
(PLNm)	2012	2013	Δ%
Revenue	3,584	4,250	19% 🗨
Operating expenses (excl. D&A)	(1,884)	(2,655)	41%
EBITDA	1,700	1,595	-6%
Depreciation and amortisation	(819)	(857)	5%
EBIT	880	739	-16%

- Higher revenue and costs following changes in the Distribution and Transmission Grid Codes (neutral to operating profit/loss)
- Cost of transmission service in 2013: PLN 603m (changes in the Distribution and Transmission Grid Codes); none in 2012
- Yoy change in provision for employee benefits: PLN -141m (recalculation of actuarial provisions) and PLN -71m (annual bonus for 2013)
- +2% yoy growth in distribution volume in 2013 and -15% yoy decline in Q4 2013 alone, due to new connections and warm weather in Q4 2013

Gas distribution volume (mcm)



Revenue from distribution services (PLNm)



Stable EBITDA net of non-recurring items

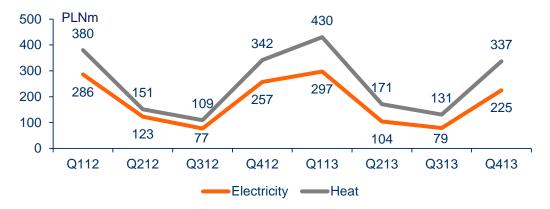


Segments – Generation

2012	2013	Δ%
1,957	2,063	5% €
(1,487)	(1,560)	5%
471	502	7%
(456)	(358)	-21%
15	144	x10
	1,957 (1,487) 471 (456)	1,957 2,063 (1,487) (1,560) 471 502 (456) (358)

- 9% rise in heat tariff as of July 2013
- Segment's revenue from electricity sales up PLN 113m, to PLN 916m (of which PLN 705m from own production)
- Segment's revenue from sale of certificates of origin down to PLN 39m in 2013 (2012: PLN 125m)
- Lower biomass consumption and cost (-PLN 29m in 2013 vs -PLN 76m in 2012)
- In 2012, D&A up by PLN -176m PLN on amortisation of intangible assets recognised on acquisition of PGNiG Termika (2013: PLN -34m)

Revenue from sale of heat and electricity (produced by PGNiG Termika)



Annual sales volumes (of own production):

- Heat sales flat (40.2 PJ); in Q4 2013 down 12% yoy
- Electricity sales little changed (3.7 TWh), in Q4 2013 down 9%.

Segment's EBITDA on the rise



Operating expenses

(PLNm)	2012	2013	Δ%
Cost of gas sold	(15,713)	(17,208)	10% •
Other raw material and consumables used	(905)	(1,397)	54%
Fuel for heat and power generation	(984)	(908)	-8%
Salaries, wages and benefits	(3,047)	(3,214)	5%
OGP GAZ-SYSTEM transmission services	(1,454)	(1,474)	1%
Cost of dry wells written-off	(127)	(132)	3%
Other services	(1,479)	(1,639)	11% •
Other operating expenses net	(1,417)	(1,519)	7%
exchange differences and derivatives	(415)	(183)	-56%
 change in impairment losses and provisions 	(401)	(702)	75%
Cost of services for own needs	1,006	983	-2%
Operating expenses (excl. D&A)	(24,122)	(26,509)	10%
Depreciation and amortisation	(2,069)	(2,463)	19%
Total operating expenses	(26,191)	(28,972)	11%

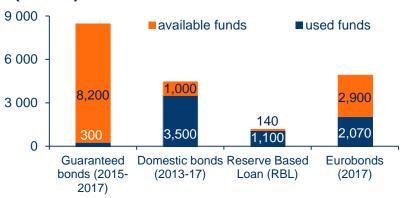
- In Q4 2012, retroactive effect of annex to the Yamal contract reduced cost of gas
- +9% growth in gas sales volume
- Electricity for trading: PLN 669m in 2013 vs PLN 156m in 2012
- Lower biomass consumption and coal costs
- Change in provisions for length-of-service awards and retirement severance: PLN -252m in 2013. Net of one-off non-cash benefit, employee benefits down 3% yoy
- PLN -122m of other services related to lifting costs in Norway
- 2013: Libya (PLN -429m); impairment loss on tangible assets under construction related to exploration with negligible chance of success (PLN -184m); provision for white certificates (PLN -134m)

More flexible gas portfolio and cost control



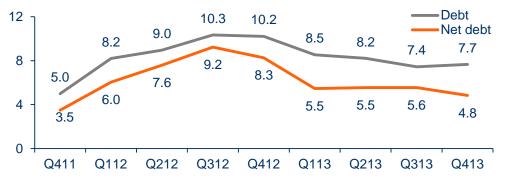
Debt and sources of financing

Financing sources as at December 31st 2013 (PLNm)

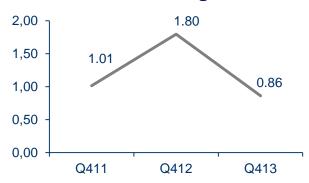


- Optimisation of financing sources
- Available financing programmes for PLN 12.2bn, including PLN 8.2bn underwritten
- Net debt / EBITDA: 0.86

Debt (PLNbn)



Net debt / trailing EBITDA



Strong financial footing for investment and dividend payment



Key achievements in 2013

Record high production of crude oil and condensate

- Norway: 283,000 tonnes (incl. 94,000 tonnes in Q4 2013)
- LMG: 348,000 tonnes (incl. 96,000 tonnes in Q4 2013)
- Total: 1.1m tonnes, i.e. 3,000 bbl/day (in Q4 2013: 309,000 tonnes) vs 492,000 tonnes in 2012

Progress in gas market deregulation

- Start of trade on Polish Power Exchange (market maker, auctions)
- Pricing policy to encourage trade on Polish Power Exchange

Growing gas sales

- Poland: 14.8 bcm in 2013 vs 14.6 bcm in 2012
- Foreign markets PST: 1.38 bcm in 2013 vs 0.31 bcm in 2012
- Total: 16.2 bcm in 2013 vs 14.9 bcm in 2012



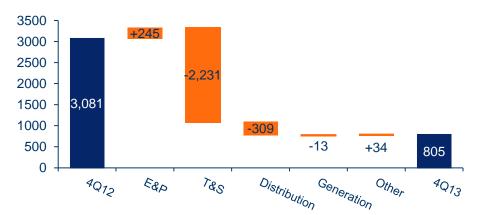


Segments – EBITDA Q4 2013

(PLNm)	Q42012	Q42013	Δ%	Contribution to Group's result
Exploration and Production	213	458	114%	57%
Trade and Storage	2 162	(69)	-103%	-9% •
Distribution	541	232	-57%	29% •
Heat and Power Generation	169	156	-8%	19% •
Other, eliminations	(6)	28	-	3%
Total	3 081	805	-74%	100%

- PLN -304m yoy in recognised impairment losses and provisions
- Revenue from crude oil and condensate sales: +PLN 667m yoy
 - In Q4 2012, retroactive effect of annex to the Yamal contract
 - PGNiG Group's gas sales volumes: +1% yoy
- Distribution volume: -15% yoy (higher temperatures in Q4 2013)
- PLN -226m yoy change in employee benefit obligations
- 12% fall in heat sales volume
- Lower electricity prices

Segments' contribution to Group's EBITDA, Q413 vs. Q412



Commercial viability of upstream projects confirmed



Production and sales volumes

NATURAL GAS PRODUCTION, PGNiG Group										(mo	m)				
	FY 2013	Q4 2013	Q3 2013	Q2 2013	Q1 2013	FY 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012	FY 2011	Q4 2011	Q3 2011	Q2 2011	Q1 201 ²
HIGH-METHANE GAS (E)	1,890	483.1	481.2	483.5	442.7	1,607.5	403.2	396.5	400.6	407.2	1,616.4	409.1	400.3	400.9	406.
including Poland	1,550	383.8	386.8	387.2	392.7	1,607.5	403.2	396.5	400.6	407.2	1,616.4	409.1	400.3	400.9	406.
NITROGEN-RICH GAS (Ls/Lw as E equiv.)	2,692	736.8	618.6	603.9	732.5	2,709.7	706.2	647.9	625.1	730.5	2,713.1	725.4	668.7	594.6	724.4
TOTAL (measured as E equivalent)	4,582	1,219.9	1,099.8	1,087.4	1,175.2	4,317.2	1,109.4	1,044.4	1,025.7	1,137.7	4,329.5	1,134.5	1,069.0	995.5	1,130.
NATURAL GAS SALES, PGNiG Group										(mo	:m)				
	FY 2013	Q4 2013	Q3 2013	Q2 2013	Q1 2013	FY 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012	FY 2011	Q4 2011	Q3 2011	Q2 2011	Q1 2011
HIGH-METHANE GAS (E)	15,006	4,132.0	2,731.4	2,964.5	5,177.7	13,756.4	4,070.1	2,315.2	2,698.2	4,672.9	13,166.8	3,871.4	2,320.7	2,588.5	4,386.
including PST sales outside PGNiG Group	1,383	356.0	306.2	271.4	449.2	323.7	211.0	39.7	24.1	48.9	0.0	0.0	0.0	0.0	0.0
NITROGEN-RICH GAS (Ls/Lw as E equiv.)	1,202	350.6	220.1	245.3	386.5	1,156.1	335.5	215.9	232.7	372.1	1,110.6	326.1	210.5	206.9	367.
TOTAL (measured as E equivalent)	16,208	4,482.6	2,951.5	3,209.8	5,564.2	14,912.5	4,405.6	2,531.1	2,930.9	5,045.0	14,277.4	4,197.5	2,531.2	2,795.4	4,753.3
CRUDE OIL										('000 to	onnes)				
	FY 2013	Q4 2013	Q3 2013	Q2 2013	Q1 2013	FY 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012	FY 2011	Q4 2011	Q3 2011	Q2 2011	Q1 2011
Production of crude oil and condensate	1,099	309.4	327.3	233.1	228.7	491.6	138.5	129.7	95.7	127.7	467.6	123.5	126.7	84.4	133.0
including Poland	815	215.3	218.1	177.8	204.0	491.6	138.5	129.7	95.7	127.7	467.6	123.5	126.7	84.4	133.0
Sales of crude oil and condensate	1,106	400.9	255.1	242.9	206.6	484.6	132.4	129.3	96.0	126.9	466.8	124.1	124.0	89.5	129.2
including Poland	809	221.7	212.7	180.3	194.1	484.6	132.4	129.3	96.0	126.9	466.8	124.1	124.0	89.5	129.
PGNIG TERMIKA															
	FY 2013	Q4 2013	Q3 2013	Q2 2013	Q1 2013	FY 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012	FY 2011	Q4 2011	Q3 2011	Q2 2011	Q1 2011
Production HEAT net (sales) (TJ)	40,175	12,530.1	3,367.4	5,765.6	18,511.4	40,213.9	14,242.0	2,747.7	5,503.2	17,721.0	38,660.2	13,317.2	2,789.3	5,199.7	17,354.0

3,772 1,188.9 444.6 613.0 1,525.7 **3,719.3** 1,287.9 395.7 632.7 1,403.0 **3,685.1** 1,279.7 432.8 572.3 1,400.3



Production POWER net (for sale) (GWh)